



#### **Contact Chris Gossett**

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# Chris Gossett Managing Partner

Chris Gossett, Managing Partner of Impact Brokerage, LLC, specializes in assisting committed professional in the life insurance industry with comprehensive life brokerage support. His primary goal is to help drive revenue by offering a variety of life, long term care, annuity and disability products and related services that help increase a producer's bottom line and grow their business. Chris' expertise includes practical and strategic planning in the areas of business continuation, wealth equalization, wealth leveraging and estate planning insurance needs as well as a comprehensive understanding of medical underwriting and product design. He also offers point of sale expertise and advanced case design sales support.

Chris formed Impact Brokerage, LLC in 2012. He started his career with CNA/ Valley Forge Life in 1995 as a Life Sales Representative with the Nashville Life Sales Office. In 2004 he joined BISYS/ CRUMP as a Regional Sales Director.

Chris received his bachelor's degree in Political Science from Rhodes College in Memphis, TN. He is a lifelong Memphian where he still resides with his wife, Lauren, and their two children, Grace and Cooper.

### About Impact Brokerage

Impact Brokerage, LLC is a prominent independent wholesale distributor of life insurance, linking a network of Tennessee, Mississippi, Kentucky and Arkansas producers with the products manufactured by approximately 100 highly rated insurance companies.

Impact Brokerage, LLC supports the distribution of life insurance, long term care, disability, annuity products and life settlements with the industry's premier sales and back office support services.

Impact Brokerage's technology driven insurance distribution solutions are among the insurance brokerage industry's most advanced, including internet based capabilities and a leading edge administration system to support all aspects of processing with multiple insurance companies.

### Impact Brokerage's Carrier Partnerships

Our relationship with over 100 carriers and our portfolio of thousands of products for life, annuities, long term care and disability enables our producers to provide a broad selection of insurance options and competitive prices to their clients.